



SOUND
NATIVE
PLANTS

INTRODUCTION

This catalog looks different from other nursery catalogs because we are a different kind of nursery. We grow plants for the harsh conditions of environmental restoration and mitigation projects—we anticipate that our plants may not be fertilized, mulched, irrigated, or fussed over in any way after they go into the ground. So, our catalog offers information to help you choose plants for these types of circumstances.

If project conditions are better than these, then our plants will still be your best bet. We grow them to thrive in difficult environments, and with a few amenities they will be all the more fabulous.

How to use this catalog

The catalog has four parts:

1. Introduction to the nursery and our practices: page 2
2. Species Descriptions: page 6
3. Species Selection Guide: page 29
4. Other resources: page 39

If you already know what species you want, you can check the species descriptions for details on placement and handling. If you know your site but are not sure what to plant there, first check the species selection guide for a list of plants that can succeed in your site's conditions. Then go to the species descriptions for additional information.

Note for Gardeners and Landscapers

Although this catalog does not emphasize the plants' appearance, they are beautiful. If you want more information on how a species looks and how to use it for landscaping, please ask us or check out the references listed at the end of this catalog. Keep in mind that we sell true native species only; we do not grow cultivars that have been bred to enhance the way they look or perform.

Enjoying natives in a garden may require a shift in your expectations; they may not flower as lushly as cultivars and may drop leaves earlier, but they offer lushness and a lovely aesthetic unique to the Pacific Northwest. Most native plants have added benefits: they have high disease resistance, low fertilizer requirements, drought tolerance (once established), and they are food and habitat for local wildlife. They are wonderful to garden with!



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Our nursery practices: Plants for successful restoration

Sound Native Plants is dedicated to growing native plants well adapted for environmental restoration and mitigation projects in the Puget Sound area. Restoration sites are often tough places for plants to grow: poor, compacted soil, no shade, and little water in the summer time. Often, site conditions are different than planned and plants end up in conditions wetter or drier, sunnier or shadier than anticipated—only the most versatile and hardy plants survive.

Based on our field experience and research, we choose cultural practices, types of plant stock, and species that will give you the best possible results in the field. We want your projects to succeed!

Cultural practices

Our practices create hardy, genetically diverse plant stock. All of our propagation material comes from western Washington and includes a natural variety of form. We deliberately collect seed and cuttings from tall and short, fat and thin plants to avoid subjectively selecting genetics based on appearance. We use moderate levels of fertilization and irrigation and harden-off our plants in the fall. These measures prepare the plants for inhospitable and variable conditions.

Types of plant stock

All our stock is container-grown. Trees and shrubs are in 1 and 2 gallon pots with a few species in 5 gallon pots as well. Our herbaceous plants and woody groundcovers come in 1 gallon or 4 inch pots, depending on typical species' size. Emergents are in 10 cubic inch plugs.

We use these container sizes because they give you the best prospect for success—plants large enough to compete with other vegetation and not be lost in the landscape; small enough to quickly recover from transplant shock and require minimal irrigation and nutrients. Our plants will out-grow larger material within a few years, and likely be healthier and more vigorous overall.

We believe container-grown plants are the most versatile. While bare root material can only be planted a few months of the year, container-grown plants can be installed nearly year-round, giving you greater flexibility for scheduling your projects. Compared to bareroot or balled and burlapped (B&B) material, containers are also easier to plant correctly and less prone to damage during handling and planting.



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Species

We value all our Pacific Northwest natives, but focus on growing what we call the superstars of restoration; these are the species we have seen thrive even with rough handling, poor soil, and more or less shade or water than expected (see Superstar list, page 28). We also grow some of the more finicky natives, but recommend special treatments to help them succeed; see species descriptions for specific details. Please contact us if you want a species that we do not list in this catalog.

How to order from us

Location

West side of Olympia, Washington State. Sixty miles south of Seattle, one hundred miles north of Portland, Oregon, five minutes from I-5

Hours

9:00-5:00 weekdays, nursery visits by appointment only

Prices

Our price list is updated annually and contains prices for species and sizes we regularly carry. We may have small quantities of other plants; please inquire.

Availability

Check our current availability on our web site, or call us and we will be happy to mail, fax, or e-mail it to you.

Bid requests

If you have a list of the plants you are looking for, please fax or e-mail it. Indicate when you will need the plants and whether alternate species or sizes will be considered. You can print a form for plant bid request from our web site.

We will provide you with a bid for the items requested. Once you receive our bid, let us know which items you would like to order.

Placing an order

When you decide what you want, fax, e-mail, or call in your order—we will send you an order confirmation. Once your order is finalized, we will hold the plants for you until the time of pickup/delivery. Please see the next page for other terms.

Retail sales policy

We are primarily a wholesale nursery. Retail orders of \$100 or more will be accepted. Smaller orders of only one species will be considered.



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Advance orders

We take orders up to six months in advance of sale without deposit.

Pick ups

Pick ups are by appointment only; this is to ensure that our nursery crew will be available to help load. Let us know if you need directions to the nursery.

If you will be traveling more than 35 mph after picking up the plants, please make sure you have a way to protect the plants from wind damage. A van or covered pick up truck is a good way to go.

Payment

We accept cash, checks, and money orders. We also accept government agency purchase orders. We do not take credit cards.

Deliveries

We charge for deliveries at a rate sufficient only to cover our costs. Please contact us for details.

Shipping by UPS

Packaging and shipping may be appropriate for small orders of emergents (grown in 10 in³ tubes). Contact us for more information.

Terms for container-grown plant orders

1. Payment due in full at the time of pickup/delivery unless prior arrangements have been made.
2. Overdue invoices are subject to 1½% per month finance charge.
3. A 10% restocking fee will be charged on orders cancelled or delayed less than 5 business days in advance. A 10% holding fee will be charged on orders delayed more than 3 months, and holding fees for additional delays may be added.
4. A non-refundable 50% deposit is required for orders placed more than 6 months in advance.
5. We reserve the right to cancel or decrease quantities of any order due to acts of nature, crop failures, or other circumstances beyond our control. Deposits will be proportionately refunded should this occur.

Terms for live stakes & cuttings orders

Live stakes and other cuttings are custom collected for your order and are highly perishable.

1. The customer shall schedule pick-up/delivery with Sound Native Plants at least 7 days in advance. Large orders (greater than 3,000 lineal feet) may require more advance notice. Small orders may be done more quickly if scheduling allows.



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2. Special charges on live stake orders:
 - a. For all changed or cancelled orders, payment is due in full for any and all materials already cut.
 - b. Orders changed or cancelled less than 7 days before the scheduled pick-up/delivery date will be charged a 10% fee.
 - c. Delayed pick-ups/deliveries will be charged a 2% per day storage fee.
3. Payment is due in full at the time of pick-up/delivery unless prior arrangements have been made.
4. Overdue invoices are subject to 1½% per month finance charge.
5. We reserve the right to cancel or decrease quantities due to acts of nature or other circumstances beyond our control.

Who we are

Sound Native Plants has been growing native plants for restoration projects since 1992. We are the largest nursery in western Washington devoted exclusively to growing native plants and have about 70,000 plants in production every year.

All four of us on staff have degrees in environmental sciences—ecology, environmental planning, and horticulture. We also share work experience in complementary fields such as: restoration in national parks wilderness, ecological field work and analysis, land use policy, environmental planning and permitting, landscaping and gardening, and watershed analysis. Our nursery crew is comprised of students in ecology and agriculture from nearby colleges.

Together, we employ a comprehensive approach to growing the best native plants for restoration projects. It is a whole lot of fun and hard work.



Joslyn Trivett, Susan Buis, Dannielle Kline, and Ben Alexander